Massachusetts Housing Investment Corporation

Cost Certifications and Tax Credits

Presented by: Karen Kent, CPA, Principal, Kevin P. Martin & Associates, P.C. Ken Lund, CPA, Partner, Daniel Dennis and Company LLP Kevin P. Martin, Jr,, CPA, Principal, Kevin P. Martin & Associates, P.C.

October 19, 2007

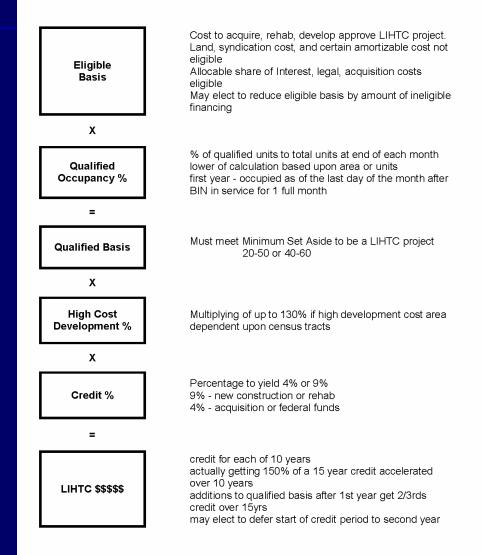
Cost Certification Index

- The Tax Credit Process
- LIHTC Overview
- Books and Records
- CPA Documents
- Eligible Basis Initial Year Tax Credit Issues
- Cost Certification Bridging Schedule & Sources and Uses
- Form 8609
- Initial Year Credit Calculation
- Initial Year Tax Credit Issues
- Occupancy and Lease Issues
- Maximizing Tax Credits

The Tax Credit Process

- Predevelopment Costs
- One Stop Application
- Financials Projections
- Tax Credit Reservation
- 10% Letter Timing
- Tax Credit Carryover Allocation
- Cost Certification Timing
- Form 8609

LIHTC Overview



Books and Records

- Communication
- Accrual basis of accounting
- Recording of predevelopment costs
- General ledger chart of accounts is consistent with the sources and application of funds
- Allocation of development costs
- Development and operating activity is consolidated
- Permanent file documents

CPA Documents

- Offering memorandum/Letter of understanding/Property fact sheet – document describing the project in detail, such as, name, location, financing, funding, required reserves, etc. used to establish understanding among developer, syndicator and investor)
- Tax opinion and Tax credit application
- LIHTC initial allocation and carryover allocation letters
- Complete Financial forecast
- Partnership/LLC agreement (Original and Amended)
- Development fee agreement
- Purchase and sale agreement (acquisition of land/property) and acquisition settlement sheet
- Financing agreements: mortgages and notes payable; mortgage commitment letter including construction financing; soft debt notes and agreements

CPA Documents - Continued

- Government grants, if applicable
- Land use restriction agreement/regulatory agreement
- Architect Agreements
- Construction contract and copies of approved change orders
- Cost of commercial space
- Site improvements
- Furniture, fixtures and equipment
- Summary trial balance including development and operations on an accrual basis
- Pre-development costs are recorded gross
- Confirmations (Legal, contractor, Architect, etc...)

CPA Documents - Continued

- Non-cash activity is recorded
- General ledger detail including development and operations
- Allocation of development costs detailing capitalized versus expensed and methodology used to allocate costs
- Unit Information unit basis and square footage basis
- Development payable detail listing
- Invoices available as requested
- Requisitions available as requested
- Detail draws schedule for all sources of funds including date, amount received and accrued interest, if any.

Eligible Basis

What is Eligible basis?

Eligible basis includes

- Building Acquisition
- Local Impact Fees
- Construction Costs
- Soft costs: architect, legal, permitting, clerk of the works, survey, etc.
- Refrigerators, stoves, air conditioners
- Parking lots, roads "closely associated" with use of the building
- Grading and landscaping "closely associated" with the use of the building
- Capitalized interest including amortization of loan costs
- Developer Fees
- Amenities (swimming pool/recreational facilities

Eligible Basis - Continued

Eligible basis does not include

- Cost of land
- Loan costs and fees (unless related to construction loans)
- State Housing Compliance Fees
- Marketing/Advertising
- Operating expenses during construction
- Reserves required by lender
- Parking, roads, grading, and not integral to the building
- Landscaping not adjacent to the building (trees along property line not eligible)

Eligible Basis - Continued

- Rent-up costs
- Organization and syndication costs
- Development fees allocable to land acquisition and other in-eligible project costs
- Construction Contingency (contingency should be reclassified by client to actual natural category)
- Ineligible financing
- Allocation among 4% and 9% cost
- Source and Uses of Funds
- Bridging Schedule

Cost Cert Bridging Schedule

ACCOUNT NAME	INVESTOR FORECAST	TRIAL BALANCE	DIFFERENCE	ACQUISITION BASIS	BUILDING	SITE IMPR.	FURN. & FIXT.		AMORTIZE/ EXPENSE	NONDED.	ELIGIBLE COSTS
	\$ 500,000 \$	500,000	s -	s - s		\$-	\$-	s -	\$ -	\$ 500,000	0
ACQUISITION - STRUCTURE	2,460,000	2,460,000	-	2,460,000			-			-	0
CONSTRUCTION CONTRACT	5,861,820	6,037,128	(175,308)		5,958,091		47,713				6,037,128
LAND IMPROVEMENTS	31,324		31,324								0
PERSONAL PROPERTY	47,713 —		47,713		0						0
BUILDERS BOND PREMIUM	50,000	42,761	7,239		42,761						42,761
ENGINEERING FOUNDATION / DRILLING	651,267	637,415	13,852		637,415						637,415
ARCHITECT	440,000	429,574	10,426		429,574						429,574
SURVEY & PERMITS	7,500	16,821	(9,321)		16,821						16,821
OTHER COMMITMENT FEES GEOTECHNICAL	98,500	90,000 65,871	8,500		49,700				40,300		49,700
CONSTRUCTION LOAN INTEREST	408,889 -	00,071	(65,871) 408,889		65,871 0						65,871 0
BUYOUT OF SPONSOR 1% INTEREST	30,000	426,151	(396,151)		230.693				195,458		230,693
ACCRUED INTEREST FROM INTERIM LOAN	41.693	420,101	41,693		230,083				180,400		200,080
CONSTRUCTION LOAN EXPENSES	17.000		17.000		0						ő
CONSTRUCTION LOAN FINANCING FEE	31,000	29,250	1,750		29,250						29,250
SOFT DEBT INTEREST	01,000	20,200	0		20,200						20,200
DHCD TAX CREDIT AGENCY FEES	27.864	27.864	0		ŏ				27,864		ő
INSURANCE	50,000	39,905	10,095		24,493				15,412		24,493
LEGAL FEES	159,500	199,481	(39,981)		124,194				36,630	38,657	124,194
AUDIT/COST CERT	100,000	39,660	(39,660)		29,160				10,500	00,007	29,160
PERMANENT LOAN FINANCING FEE	68,000	00,000	68,000		0				10,000		0
RELOCATION	810,000	642.364	167,636		642,364						642,364
INTERIM OPERATING	61,000	0.12,001	61,000		0						0
MARKETING & RENT UP	45,995	90.502	(44,507)		ō				90.502		õ
INSPECTING ENGINEERING		15,450	(15,450)		15,450				00,002		15,450
CONSTRUCTION MANAGEMENT			0		0						0
ENVIRONMENTAL ENGINEER		62.650	(62,650)		62,650						62,650
SOFT COST CONTINGENCY			0		0						0
OTHER ELIGIBLE	50,000	69,704	(19,704)		69,704						69,704
DEVELOPMENT CONSULTING			0		0						0
HISTORIC CONSULTING		30,000	(30,000)		30,000						30,000
REAL ESTATE TAXES	11,000	45,000	(34,000)		20,000				25,000		20,000
TITLE & RECORDING	22,000	36,153	(14,153)	30,128	0					6,026	0
APPRAISAL		18,500	(18,500)	15,417	0					3,083	0
INITIAL OPERATING RESERVE			0		0					0	0
WORKING CAPITAL RESERVE		140,996	(140,996)		0					140,996	0
OPERATING RESERVE	258,640	259,446	(806)		0					259,446	0
DEVELOPER FEE	859,648	859,648	0		859,648						859,648
	\$ 13,100,353 <u>\$</u>	13,312,294	<u>\$ (211,941)</u>	\$ 2,505,545 \$	9,337,839	\$ 31,324	\$ 47,713	<u>\$</u>	\$ 441,666	\$ 948,208	\$ 9,416,876
			\backslash .								
LP EQUITY	\$ 8,191,000 \$	8,301,000		Calculation of	of Federal Historic T	ax Credit				Dahah	Tatal
MUDICAN	4 000 000	0		Elizible Description D		0 440 070		Dania	Acquisition	Rehab	Total
MHP LOAN HOME FUNDERS/MHP	1,900,000 450,000	1,800,000 450,000		Eligible Depreciable Ba Less: Site Improvemen		\$ 9.416.876 (31.324)		Basis Less: Commercial	2,505,545	9,416,876	11,922,421
STATE (DHCD) HOME	450,000 581,694	450,000		Less: Site Improvemen Less: Personal Propert		(31,324) (47,713)		Less: Commercial Less: Historic TC	0	(1,867,568)	(1,867,568)
CITY (DND) HOME	645,967	469,775	1	IT& Eligible Real Proper		9,337,839		Less: Fistoric TC Less: Fed. Grants	0	(1,867,568) (448,000)	(1,867,568) (448,000)
SPONSOR LOAN - NHT	806,250	750.000		Historic Credit Percent		20.00%		Eligible Basis	2,505,545	7,101,308	9,606,853
SPONSOR LOAN - MA HTC	483,750	450,000		mature credit Percent		20.00%		Low Income %	2,505,545	100.00%	100.00%
ACCRUED INTEREST ON SOFT DEBT	41.693	43,519		Historic Renebilitation	Tay Credit	\$ 1,867,568		Hard to Dev. Step-Up	100.00%	130.00%	100.00%
DHCD - CBH LOAN	41,085	448,000		Per Forecast	Tax cledit	1,900,248		Credit Rate - 12/04	0.00%	8.08%	100.00%
SPONSOR LOAN	õ	50,000				1,000,240	,	Calc. Credit	0.0070	745,921	745,921
	0	30,000	1		B Reconciliation		1	Per Forecast	0	619,200	619,200
	ŏ	ő			Preconcination			FerForecast		015,200	018,200
	v	0		CIP per TB		\$ 12,953,996		Basis Excess / (shortfa	0	1.206.411	1,206,411
	\$ 13,100,354 \$	13,312,294		Interim Operating		(42,144)				.,,	.,
				Initial Operating Reserv	e	259,446		TAX CREDIT RATE W	AS LOCKED: DECEM	IBER 2005	
				Other Reserves		140,996					
				Other		0					
					-		1				
					:	\$ 13,312,294					
					-						

Cost Savings 50% dnd

ABC LP (a Massachusetts Limited Liability Company) SCHEDULE OF SOURCES AND APPLICATIONS OF FUNDS October 31, 2006

APPLICATIONS		Land		Building Shell		nabilitation/ enstruction Costs	E	ortized & kpensed Costs		Non- ductible Costs		Totals
Acquisition: Land	\$	500,000	\$		\$		\$		\$		\$	500,000
Acquisition: Building	<u> </u>	-	<u> </u>	2,460,000		-	_*	-	_	_	<u> </u>	2,460,000
SUBTOTAL ACQUISITION		500,000		2,460,000		-		-		-		2,960,000
Direct Construction		-		-		6,037,128		-		-		6,037,128
Construction Contingency		-		-		-		-		-		
Other Direct Construction		-		-	-	637,415		-		-		637,415
SUBTOTAL CONSTRUCTION		-		-		6,674,543		-		-		6,674,543
General Development Costs												
Architecture and Engineering		-		-		495,445		-		_		495,445
Surveys and Permits		-		-		16,821		-		-		16,821
Environmental Engineer		-		-		62,650		-		-		62,650
Appraisal		3,083		15,417		-		-		-		18,500
Insurance		-		-		24,493		15,412		-		39,905
Legal		-		-		124,194		36,630		38,657		199,481
Title and Recording		6,026		30,127		-		-		-		36,153
Accounting and Cost Certification		-		-		29,160		10,500		-		39,660
Real Estate Tax		-		-		20,000		25,000		-		45,000
Inspection Fees		-		-		15,450		-		-		15,450
Construction Loan Interest		-		-		230,693		195,458		-		426,151
Relocation		-		-		642,364		-		-		642,364
Historic Consulting		-		-		30,000		-		-		30,000
Other Costs		-		-		69,704		-		-		69,704
Marketing and Rent Up		-		-		-		90,502		-		90,502
Construction Loan Fees		-		-		78,950		40,300		-		119,250
Bond Premium		-		-		42,761		-		-		42,761
DHCD Tax Credit		-		-		-		27,864		-		27,864
Working Capital Reserve		-		-		-		-		140,996		140,996
Initial Operating Reserve		-		-		-		-		259,446		259,446
SUBTOTAL GENERAL DEVELOPMENT COSTS		9,109		45,544		1,882,685		441,666		439,099		2,818,103
Development Fee		-		-		859,648		-		-		859,648
TOTAL APPLICATIONS OF FUNDS	\$	509,109	\$	2,505,544	\$	9,416,876	\$	441,666	\$	439,099	\$	13,312,294

s	<u>0</u>	U	R	<u>c</u>	Ε	<u>s</u>	

Investor Partner Capital Contributions MHP Loan HOME Funders / MHP Loan DHCD Loan DHCD - CBH Loan DND Loan NHT Loan HTC Loan Sponsor Loan - Utiliy Rebate Accrued Interest \$ 8,301,000 1,800,000 450,000 550,000 448,000 469,775 750,000 450,000 50,000 450,0000 450,0000 450,0000 450,0000 450,0000 450,0000 4

TOTAL SOURCES OF FUNDS

\$ 13,312,294

ABC LP (a Massachusetts Limited Liability Company) CALCULATION OF ELIGIBLE LOW INCOME CREDIT BASIS October 31, 2006

	 Total		Acquisition	_	Rehabilitation
Total Depreciable Costs	\$ 11,922,420	\$	2,505,544	\$	9,416,876
Less: Costs Allocated to Commercial Space	 -		-	_	-
Total Depreciable Residential Costs	11,922,420		2,505,544		9,416,876
Less: 20% Historic Rehabilitation Credit - Basis Reduction	(1,867,568)		-		(1,867,568)
Less: Nonqualified Sources of Financing	 (448,000)	_	-	_	(448,000)
Subtotal: Eligible Basis	9,606,852		2,505,544		7,101,308
Hard To Develop Area Multiplier (130%)	 	_	100%	_	130%
Eligible Low Income Credit Basis	11,737,244		2,505,544		9,231,700
Qualified Low Income Occupancy Percentage	 100.00%		100.00%	_	100.00%
Qualified Low Income Housing Tax Credit Basis	11,737,244		2,505,544		9,231,700
Low Income Housing Tax Credit Rate	 -		-	_	8.08%
Low Income Housing Tax Credit	\$ 745,921	\$	-	\$_	745,921
Low Income Housing Tax Credit Reservation	\$ 619,200	\$		\$_	619,200

ABC LP

(a Massachusetts Limited Liability Company) October 31, 2006

Schedule A - Anticipated receipts and related disbursements of development funds are as follows:

In accordance with obligations entered between the developer, the investor member and the Company, the managing partner believes that the following schedule depicts the anticipated receipts and related disbursements of development funds subsequent to the the filed date of this report.

		Total Per Cost Certification	Total Paid/ Received to Date	Total To be Paid/ Received
Sources				
Investor Partner Capital Contributions	\$	8,301,000	\$ 1,225,650	\$ 7,075,350
MHP Loan		1,800,000	-	1,800,000
HOME Funders / MHP Loan		450,000	-	450,000
DHCD Loan		550,000	495,000	55,000
DHCD - CBH Loan		448,000	-	448,000
DND Loan		469,775	549,694	(79,919) *
NHT Loan		750,000	675,000	75,000
HTC Loan		450,000	-	450,000
Sponsor Loan - Utiliy Rebate		50,000	-	50,000
Accrued Interest		43,519	-	43,519
Total Sources	\$	13,312,294	\$ 2,945,344	\$ 10,366,950
Uses				
Development Fee	\$	859,648	\$ 150,832	\$ 708,816
Other Project Costs		12,452,646	2,794,512	9,658,134
Total Project Uses	\$ _	\$13,312,294	\$ 2,945,344	\$ 10,366,950

* - Anticipated reimbursement due to cost savings (see note 5)

ABC LP

(a Massachusetts Limited Liability Company)

October 31, 2006

Schedule B - Uses of Developemnt Fee and Interest

Pursuant to the contract entered into between the developer and the investor partner and the Company, the managing member believes that the following schedule depicts the required uses of the developemnt fee and interest.

Total Developer Overhead, Fee and Interest	\$	859,648
Less:		
Advance to Partnership/LLC	\$ -	
General Partner/Managing Member Capital Requirement	-	
Development Fee Note paid from Operating Cash Flow and Residuals	-	
3rd Party Escrows		
Net WORTH Escrows	-	
Operating Reserve	-	
Other	 -	_
Total Restricted Developemnt Fees		 -
Total Unrestricted Funds to be Received by Developer	\$	 859,648

Form 8609

- IRS form which evidences final allocation of LIHTC to the project
- Part I is submitted to allocating agency (DHCD, etc.) with cost certification
- Signed by DHCD after cost certification is reviewed and approved
- Part II is completed with preparation of tax return
- Schedule A calculates the tax credit earned for the year (rent-up and occupancy are essential on this – responsibility of management)

08/07/2007 9:39:13 AM

Form 8609

Low-Income	Housing	Credit	Allocation
a	nd Certi	fication	1

OMB No. 1545-0988

Chec	Allocation of Credit. k if: Addition to Qualified Basis Amended Form			
-	ddress of building (do not use P.O. box) (see instructions)	B Name and address of housing credit agen	су	
	an a			
C N	ame, address, and TIN of building owner receiving allocation	D Employer identification number of agency		
		E Building identification number (BIN)		
T	N 🕨			
1a	Date of allocation > b Maximum ho	using credit dollar amount allowable	1b	
2	Maximum applicable credit percentage allowable		2	
3a	Maximum qualified basis	••••••••••••••••	3a	
b	if the eligible basis used in the computation of line 3a v	was increased, check the applicable box		
	and enter the percentage to which the eligible basis was Building located in the Gulf Opportunity (GO) Zone, R		3b	
4	Section 42(d)(5)(C) high cost area provisions Percentage of the aggregate basis financed by tax-exe	mpt bonds. (If zero, enter -0)	4	
5	Date building placed in service	Contract Account of the Account of t		
6	Check the boxes that describe the allocation for the bu			_
			·	100 C
а	Newly constructed and federally subsidized b N	lewly constructed and not federally subsidize	ed C L	_ Existing buil
d f Sigi	Sec. 42(e) rehabilitation expenditures federally subsidiz Not federally subsidized by reason of 40-50 rule under s nature of Authorized Housing Credit Agency Of	zed e Sec. 42(e) rehabilitation expendit ec. 42(i)(2)(E) g Allocation subject to nonpro ficial Completed by Housing Credit A	ures no ofit set-as Agency	ot federally sub side under sec. 4 7 Only
d f Sign	Sec. 42(e) rehabilitation expenditures federally subsidized by reason of 40-50 rule under s	zed e Sec. 42(e) rehabilitation expendit ec. 42(i)(2)(E) g Allocation subject to nonpro ficial—Completed by Housing Credit A ompliance with the requirements of section 42 of section 42 of section	ofit set-as gency of the In	t federally sub side under sec. 4 Only temal Revenue
d f Sign	Sec. 42(e) rehabilitation expenditures federally subsidiz Not federally subsidized by reason of 40-50 rule under so nature of Authorized Housing Credit Agency Off or penalties of perjury, I declare that the allocation made is in c	zed e Sec. 42(e) rehabilitation expendit ec. 42(i)(2)(E) g Allocation subject to nonpro ficial—Completed by Housing Credit A ompliance with the requirements of section 42 of section 42 of section	ofit set-as gency of the In	t federally sub side under sec. 4 Only temal Revenue
d f Sign Unde and f	Sec. 42(e) rehabilitation expenditures federally subsidized Not federally subsidized by reason of 40-50 rule under son tature of Authorized Housing Credit Agency Off or penalties of perjury, I declare that the allocation made is in c hat I have examined this form and to the best of my knowledg	zed e Sec. 42(e) rehabilitation expendit ec. 42(i)(2)(E) g Allocation subject to nonpro- ficial—Completed by Housing Credit A ompliance with the requirements of section 42 c e and belief, the information is true, correct, an Name (please type or print)	ofit set-as agency of the In d compl	t federally sub side under sec. 4 7 Only ternal Revenue ete. Date
d f Sign Unde and f Par 7	Sec. 42(e) rehabilitation expenditures federally subsidized Not federally subsidized by reason of 40-50 rule under so nature of Authorized Housing Credit Agency Off repenalties of perjury, I declare that the allocation made is in c hat I have examined this form and to the best of my knowledg Signature of authorized official Signature of authorized official	zed e Sec. 42(e) rehabilitation expendit ec. 42(i)(2)(E) g Allocation subject to nonpro ficial Completed by Housing Credit A ompliance with the requirements of section 42 de and belief, the information is true, correct, an Name (please type or print) Owners with respect to the First Year of the section 42 de and belief.	offit set-a agency of the In d completion he Creation	t federally sub side under sec. 4 7 Only ternal Revenue ete. Date
d f Sign Unde and t Par 7 8a	Sec. 42(e) rehabilitation expenditures federally subsidized by reason of 40-50 rule under sometime of Authorized Housing Credit Agency Offer penalties of perjury, I declare that the allocation made is in c that I have examined this form and to the best of my knowledg Signature of authorized official Signature off	zed e Sec. 42(e) rehabilitation expendit ec. 42(i)(2)(E) g Allocation subject to nonpro ficial—Completed by Housing Credit A ompliance with the requirements of section 42 de and belief, the information is true, correct, and Name (please type or print) Owners with respect to the First Year of the first Year of the first Year of the period	ofit set-as Agency of the In d complete he Cree	t federally sub side under sec. 4 7 Only ternal Revenue ete. Date
d f Sign Unde and t Par 7 8a	Sec. 42(e) rehabilitation expenditures federally subsidized by reason of 40-50 rule under sometime of Authorized Housing Credit Agency Offer penalties of perjury, I declare that the allocation made is in c hat I have examined this form and to the best of my knowledg Signature of authorized official Signature	zed e Sec. 42(e) rehabilitation expendit ec. 42(i)(2)(E) g Allocation subject to nonpro ficial—Completed by Housing Credit A ompliance with the requirements of section 42 c e and belief, the information is true, correct, an Name (please type or print) Owners with respect to the First Year of th vear of credit period g project for purposes of section 42 (see	offit set-a agency of the In d completion he Creation	t federally sub side under sec. 4 r Only ternal Revenue ete. Date dit Period
d f Sign Unde and f Par 7 8a b	Sec. 42(e) rehabilitation expenditures federally subsidized by reason of 40-50 rule under some time of Authorized Housing Credit Agency Offer penalties of perjury, I declare that the allocation made is in c hat I have examined this form and to the best of my knowledg Signature of authorized official Signature of authorized official Signature of building (see instructions) Original qualified basis of the building at close of first y Are you treating this building as part of a multiple building Signature official	zed e Sec. 42(e) rehabilitation expendit ec. 42(i)(2)(E) g Allocation subject to nonpro ficial—Completed by Housing Credit A ompliance with the requirements of section 42 de and belief, the information is true, correct, an Name (please type or print) Owners with respect to the First Year of the first Year of the group of credit period org project for purposes of section 42 (see	offit set-a agency of the In d completion he Creation	it federally subside under sec. 4 v Only ternal Revenue ete. Date dit Period Yes
d f Sign Unde and f Par 7 8a b 9a	Sec. 42(e) rehabilitation expenditures federally subsidized by reason of 40-50 rule under sometime of Authorized Housing Credit Agency Offer penalties of perjury, I declare that the allocation made is in c hat I have examined this form and to the best of my knowledg Signature of authorized official Signature official Signature official Signature official Signat	zed e Sec. 42(e) rehabilitation expendit ec. 42(i)(2)(E) g Allocation subject to nonpro ficial—Completed by Housing Credit A ompliance with the requirements of section 42 de and belief, the information is true, correct, and Name (please type or print) Owners with respect to the First Year of the first year of the group of credit period ig project for purposes of section 42 (see ligible basis under section 42(i)(2)(B)?	offit set-a agency of the In d completion he Creation	t federally sub side under sec. 4 r Only ternal Revenue ete. Date dit Period
d f Sign Unde and f Par 7 8a b 9a	Sec. 42(e) rehabilitation expenditures federally subsidized by reason of 40-50 rule under sometime of Authorized Housing Credit Agency Offer penalties of perjury, I declare that the allocation made is in c that I have examined this form and to the best of my knowledg Signature of authorized official III First-Year Certification—Completed by Building Cligible basis of building (see instructions) Original qualified basis of the building at close of first y Are you treating this building as part of a multiple building If box 6a or box 6d is checked, do you elect to reduce e For market-rate units above the average quality standard	zed e Sec. 42(e) rehabilitation expendit ec. 42(i)(2)(E) g Allocation subject to nonpro ficial—Completed by Housing Credit A ompliance with the requirements of section 42 or e and belief, the information is true, correct, an Name (please type or print) Owners with respect to the First Year of the group of credit period ig project for purposes of section 42 (see ligible basis under section 42(i)(2)(B)? is of low-income units in the building, do	offit set-a agency of the In d completion he Creation	it federally subside under sec. 4 v Only ternal Revenue ete. Date dit Period Yes
d f Sign Unde and f Par 7 8a b 9a	Sec. 42(e) rehabilitation expenditures federally subsidized by reason of 40-50 rule under sometime of Authorized Housing Credit Agency Offer penalties of perjury, I declare that the allocation made is in c hat I have examined this form and to the best of my knowledg Signature of authorized official Signature official Signature official Signature official Signat	zed e Sec. 42(e) rehabilitation expendit ec. 42(i)(2)(E) g Allocation subject to nonpro ficial—Completed by Housing Credit A ompliance with the requirements of section 42 or e and belief, the information is true, correct, an Name (please type or print) Owners with respect to the First Year of the group of credit period ig project for purposes of section 42 (see ligible basis under section 42(i)(2)(B)? is of low-income units in the building, do	offit set-a agency of the In d completion he Creation	it federally subside under sec. 4 v Only ternal Revenue ete. Date dit Period Yes
d f Sign Unde and t Par 7 8a b 9a b	Sec. 42(e) rehabilitation expenditures federally subsidized by reason of 40-50 rule under some time of Authorized Housing Credit Agency Offer penalties of perjury, I declare that the allocation made is in chat I have examined this form and to the best of my knowledg Signature of authorized official Completed by Building Signature of authorized official Signature official Signature official Signature official Signature official Signature official Signature of	zed e Sec. 42(e) rehabilitation expendit ec. 42(i)(2)(E) g Allocation subject to nonpro ficial—Completed by Housing Credit A ompliance with the requirements of section 42 de and belief, the information is true, correct, and Name (please type or print) Owners with respect to the First Year of the gravity of credit period ig project for purposes of section 42 (see ligible basis under section 42(i)(2)(B)? is of low-income units in the building, do ts of non-low income units under section	offit set-a agency of the In d completion he Creation	t federally sub side under sec. 4 r Only ternal Revenue lete. Date dit Period
d f Sign Unde and 1 Par 7 8a b 9a b 10	Sec. 42(e) rehabilitation expenditures federally subsidized by reason of 40-50 rule under some time of Authorized Housing Credit Agency Offer penalties of perjury, I declare that the allocation made is in chat I have examined this form and to the best of my knowledg Signature of authorized official Completed by Building Signature of authorized official Signature of authorized official Signature of authorized official Completed by Building Signature of authorized official Signature official Signature official Signature offi	zed e Sec. 42(e) rehabilitation expendit ec. 42(i)(2)(E) g Allocation subject to nonpro ficial—Completed by Housing Credit A ompliance with the requirements of section 42 de and belief, the information is true, correct, and Name (please type or print) Owners with respect to the First Year of the group of credit period ig project for purposes of section 42 (see ligible basis under section 42(i)(2)(B)? ts of low-income units in the building, do ts of non-low income units under section cable.	offit set-a agency of the In d completion he Creation	t federally sub side under sec. 4 7 Only ternal Revenue ete. Date dit Period
d f Sign Unde and 1 Par 7 8a b 9a b 10 a	Sec. 42(e) rehabilitation expenditures federally subsidized by reason of 40-50 rule under some time of Authorized Housing Credit Agency Offer penalties of perjury, I declare that the allocation made is in chat I have examined this form and to the best of my knowledg Signature of authorized official Signature of a multiple building Signature of box 6 for each election: Caution: Once made, the following elections are irrevo Elect to begin credit period the first year after the building	zed e Sec. 42(e) rehabilitation expendit ec. 42(i)(2)(E) g Allocation subject to nonpro ficial—Completed by Housing Credit A ompliance with the requirements of section 42 or e and belief, the information is true, correct, an Name (please type or print) Owners with respect to the First Year of the group of credit period ig project for purposes of section 42 (see ligible basis under section 42(i)(2)(B)? is of low-income units in the building, do ts of non-low income units under section cable. g is placed in service (section 42(f)(1))	offit set-a agency of the In d completion he Creation	t federally sub side under sec. 4 7 Only ternal Revenue ete. Date dit Period
d f Sign Undee and f Par 7 8a b 9a b 10 a b	Sec. 42(e) rehabilitation expenditures federally subsidized by reason of 40-50 rule under some time of Authorized Housing Credit Agency Offer penalties of perjury. I declare that the allocation made is in chat I have examined this form and to the best of my knowledg signature of authorized official till First-Year Certification —Completed by Building Eligible basis of building (see instructions)	zed e Sec. 42(e) rehabilitation expendit ec. 42(i)(2)(E) g Allocation subject to nonpro ficial—Completed by Housing Credit A ompliance with the requirements of section 42 de and belief, the information is true, correct, and Name (please type or print) Owners with respect to the First Year of the group of credit period igible basis under section 42 (i)(2)(B)? Is of non-low income units in the building, do ts of non-low income units under section cable. g is placed in service (section 42(f)(1))	offit set-a agency of the In d completion he Creation	t federally sub side under sec. 4 7 Only ternal Revenue ete. Date dit Period Yes [Yes [Yes [Yes [Yes]
d f Sign Unde and f Par 7 8a b 9a b 9a b 10 a b c	Sec. 42(e) rehabilitation expenditures federally subsidized by reason of 40-50 rule under some time of Authorized Housing Credit Agency Offer penalties of perjury, I declare that the allocation made is in chat I have examined this form and to the best of my knowledg signature of authorized official Signature of building (see instructions) Original qualified basis of the building at close of first y Are you treating this building as part of a multiple building instructions)? If box 6a or box 6d is checked, do you elect to reduce e For market-rate units above the average quality standard you elect to reduce eligible basis by disproportionate cost 42(d)(3)(B)? Check the appropriate box for each election: Caution: Once made, the following elections are irrevo Elect to begin credit period the first year after the building Elect not to treat large partnership as taxpayer (section Elect minimum set-aside requirement (section 42(g)) (set	zed e Sec. 42(e) rehabilitation expendit ec. 42(i)(2)(E) g Allocation subject to nonpro ficial—Completed by Housing Credit A ompliance with the requirements of section 42 de and belief, the information is true, correct, and Name (please type or print) Owners with respect to the First Year of the group of credit period org project for purposes of section 42 (see ligible basis under section 42(i)(2)(B)? is of non-low income units in the building, do ts of non-low income units under section cable. g is placed in service (section 42(f)(1)) ▶ 42(0(5)) 20-50 40-60	offit set-a agency of the In d completion he Creation	ternal y sub side under sec. 4 7 Only ternal Revenue ete. Date dit Period Yes Yes Yes Yes Yes Yes 25-60 (N.Y.C
d f Sign Unde and 1 Par 7 8a b 9a b 10 a b c d	Sec. 42(e) rehabilitation expenditures federally subsidized by reason of 40-50 rule under some the second s	zed e Sec. 42(e) rehabilitation expendit ec. 42(i)(2)(E) g Allocation subject to nonpro ficial—Completed by Housing Credit A ompliance with the requirements of section 42 de and belief, the information is true, correct, and Name (please type or print) Owners with respect to the First Year of the first Year of the period ig project for purposes of section 42 (see ligible basis under section 42(i)(2)(B)? is of low-income units in the building, do ts of non-low income units under section 42(i)(2)(S)? cable. g is placed in service (section 42(f)(1)) ▶ 42(i)(5)) ac instructions) 20-50 40-60	Agency Agency of the Init set-ar Agency of the Init and Agency he Cree 7 8a	t federally sub side under sec. 4 r Only ternal Revenue ete. Date dit Period Yes Yes Yes Yes Yes Yes 25-60 (N.Y.C 15-40
d f Sign Unde and 1 Par 7 8a b 9a b 9a b 10 a b c d Unde terequi	Sec. 42(e) rehabilitation expenditures federally subsidized by reason of 40-50 rule under some time of Authorized Housing Credit Agency Offer penalties of perjury, I declare that the allocation made is in chat I have examined this form and to the best of my knowledg signature of authorized official Signature of building (see instructions) Original qualified basis of the building at close of first y Are you treating this building as part of a multiple building instructions)? If box 6a or box 6d is checked, do you elect to reduce e For market-rate units above the average quality standard you elect to reduce eligible basis by disproportionate cost 42(d)(3)(B)? Check the appropriate box for each election: Caution: Once made, the following elections are irrevo Elect to begin credit period the first year after the building Elect not to treat large partnership as taxpayer (section Elect minimum set-aside requirement (section 42(g)) (set	zed e Sec. 42(e) rehabilitation expendit ec. 42(i)(2)(E) g Allocation subject to nonpro ficial—Completed by Housing Credit A ompliance with the requirements of section 42 of e and belief, the information is true, correct, and Name (please type or print) Owners with respect to the First Year of the group of credit period ig project for purposes of section 42(i)(2)(B)? ts of low-income units in the building, do ts of non-low income units under section 42(i)(2)(B)? cable. g is placed in service (section 42(f)(1)) ▶ 42(i)(5)) = e instructions) = so to qualify as a part of a qualified low-income	Agency of the Infit set-ar Agency of the Infit set-ar the Creet 7 8a	t federally sub side under sec. 4 7 Only ternal Revenue ete. Date dit Period Yes [Yes [Yes [Yes] Yes [Yes] 25-60 (N.Y.C 15-40 project and me
d f Sign Unde and 1 Par 7 8a b 9a b 9a b 10 a b c d Unde terequi	Sec. 42(e) rehabilitation expenditures federally subsidized by reason of 40-50 rule under some time of Authorized Housing Credit Agency Offer penalties of perjury, I declare that the allocation made is in chat I have examined this form and to the best of my knowledg signature of authorized official Signature of a multiple building as part of a multiple building out elect to reduce eligible basis by disproportionate cos 42(d)(3)(B)?	zed e Sec. 42(e) rehabilitation expendit ec. 42(i)(2)(E) g Allocation subject to nonpro ficial—Completed by Housing Credit A ompliance with the requirements of section 42 of e and belief, the information is true, correct, and Name (please type or print) Owners with respect to the First Year of the group of credit period ig project for purposes of section 42(i)(2)(B)? ts of low-income units in the building, do ts of non-low income units under section 42(i)(2)(B)? cable. g is placed in service (section 42(f)(1)) ▶ 42(i)(5)) = e instructions) = so to qualify as a part of a qualified low-income	Agency of the Infit set-ar Agency of the Infit set-ar the Creet 7 8a	t federally sub side under sec. 4 7 Only ternal Revenue ete. Date dit Period Yes [Yes [Yes [Yes] Yes [Yes] 25-60 (N.Y.C 15-40 project and me

Initial Year Credit Calculation

- Calculating the low income occupancy percentage for the initial year
 - Calculation must be performed on a building-by-building basis
 - Units vs. square footage
- Initial year credit calculation is as follows:
 - Eligible basis of building x tax credit percentage x low income occupancy percentage
- The tax credit is calculated monthly in the first year of the compliance period
 - In year 11, the project earns the leftover credits from the first year

From 8609-

Annual Statement	for	I aw Incomo	Housing	Crodit
Annual Statement	101	Low-income	nousing	Creuit

OMB No. 1545-0988

Attachment Sequence No. 36

internal Revenue Se
Nama(e) chown

File with owner's federal income tax return.

(Rev. December 2006) Department of the Treasury ervice on return

Identifying number

Pa	rt I Compliance Information				_
				Yes	N
Α	Building identification number (BIN) ►				
в	This Form 8609-A is for (check the box) ► a newly constructed or existing building _ section 42(e) rehabilitation expenditures _				
C	Do you have in your records the original Form 8609 (or a copy thereof) signed and issued by the he agency for the building in A?	-		_	
D	Did the building in A qualify as a part of a qualified low-income housing project and meet the requestion 42 as of the end of the tax year for which this form is being filed?				
Е	Was there a decrease in the qualified basis of the building in A for the tax year for which this for	orm is	being		
_	filed?. If "Yes," see the instructions. If "No," and the entire credit has been claimed in prior tax years, sto not go to Part II.	p her	e—do		
Par	t II Computation of Credit				
1	Eligible basis of building	1			
2	Low-income portion (smaller of unit fraction or floor space fraction) (if first year of the credit period, see instructions)	2			
3	Qualified basis of low-income building. Multiply line 1 by line 2 (see instructions for exceptions)	3			
4	Part-year adjustment for disposition or acquisition during the tax year	4			
5	Credit percentage	5			
6	Multiply line 3 or line 4 by the percentage on line 5	6			
7	Additions to qualified basis, if any	7			
8	Part-year adjustment for disposition or acquisition during the tax year	8			
9	Credit percentage. Enter one-third of the percentage on line 5	9			
10	Multiply line 7 or line 8 by the percentage on line 9	10			
11	Section 42(f)(3)(B) modification	11			
12	Add lines 10 and 11	12			
13	Credit for building before line 14 reduction. Subtract line 12 from line 6	13			
14	Disallowed credit due to federal grants (see instructions)	14			
15	Credit allowed for building for tax year. Subtract line 14 from line 13, but do not enter more than the amount shown on Form 8609, Part I, line 1b	15			
16	Taxpayer's proportionate share of credit for the year (see instructions)	16			
17	Adjustments for deferred first-year credit (see instructions)	17			
18	Taxpayer's credit. Combine lines 16 and 17. Enter here and on Form 8586	18			

General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Note. Some of the line numbers on the December 1988, March 1991, and November 2003 revisions of Form 8609, Low-Income Housing Credit Allocation Certification, and December 2005 and December 2006 revisions of Form 8609, Low-Income Housing Credit Allocation and Certification, differ from other revisions. In these cases, the line references are shown in parentheses in these instructions.

Purpose of Form

Form 8609-A is filed by a building owner to report compliance with the low-income housing provisions and calculate the

low-income housing credit. After 2004, Form 8609-A must be filed by the building owner for each year of the 15-year compliance period. File one Form 8609-A for the allocation(s) for the acquisition of an existing building and a separate Form 8609-A for the allocation(s) for rehabilitation expenditures.

If the building owner is a partnership, S corporation, estate, or trust (pass-through Form 8609-A. The entity will attach Form 8609 and Form 8609-A. The entity will attach Form 8609-A to its tax return. If you are a partner, shareholder, or beneficiary in the pass-through entity that owns the building, file only Form 8586, Low-Income Housing Credit, to claim the credit using the information that the entity furnishes you on Schedule K-1.

Recapture of Credit

If the qualified basis of the building has decreased from the qualified basis at the close of the previous tax year, you may have to recapture parts of the credits allowed in previous years. See Form 8611, Recapture of Low-Income Housing Credit.

Sale of Building

Upon a change of ownership, the seller should give the new owner a copy of the Form 8609 (Parts I and II complete). This form allows the new owner to substantiate the credit.

For Paperwork Reduction Act Notice, see instructions. BKA WK57 #D6711-001 35

Rent-Up Example

Partnership Name: ABC Limited Partnership First Year Rent up Schedule: The lower of Units or Square Foot Year: 12/31/2006

BIN:	MA-03-00101
Building 100% Low Income	
Total Sq Ft of Building:	41,750
Total Units:	40

Month	Qualified Units	SQ FT of	% Qualified Units	% SQ FT of Opelified Units	% Lower of Units/Sa FT
	Qualified Units	Qualified Units	Qualified Units	Qualified Units	Units/Sq FT
Jan	-	-			-
Feb	-	-			-
Mar	-	-			-
April	10	8,750	25.00%	20.96%	20.96%
May	16	16,250	40.00%	38.92%	38.92%
June	25	27,000	62.50%	64.67%	62.50%
July	25	27,000	62.50%	64.67%	62.50%
Aug	25	27,000	62.50%	64.67%	62.50%
Sept	30	30,750	75.00%	73.65%	73.65%
Oct	34	35,750	85.00%	85.63%	85.00%
Nov	38	39,750	95.00%	95.21%	95.00%
Dec	40	41,750	100.00%	100.00%	100.00%

Weighed Average of the lower of the Units or Sq Ft:

50.09%

Initial Year Tax Credit Issues

- A building must be placed in service an entire month to commence claiming tax credits.
 - If a building is acquired on any day except the first day of the month, credits can not be taken until the following month
- A Project can't necessarily capitalize 100% of interest, taxes and insurance into rehabilitation basis. These costs can only be capitalized through the end of the quarter in which the rehabilitation activity ends (on a building by building basis).
- In a "rehab-around" (with qualified tenant in-place) pick a placed in service date that is most advantageous.
 - You may pick any date to be the "placed in service date" (not necessarily when rehab activity ends) after the "minimum expenditure test" (greater if 10% of adjusted basis or \$3,000/unit) is met.
 - Select a placed in service date with the highest credit rate, if rate was not locked.

Initial Year Tax Credit Issues - Continued

- In order to take credits as of the acquisition date, tenants must be qualified as of that date.
- Reserves must be backed out of acquisition basis if they are part of the acquisition price (especially an issue with HUD or state agency projects).
- Tenants must be re-qualified when they move to another building
- If a qualified tenant moves from the Project, tax credits may be taken on the unit which has been vacated. The Project may continue taking tax credits after the unit is occupied to the extent the unit is occupied by a qualified tenant.
- If a qualified tenant moves from one unit to another, only one unit (the unit they ultimately reside in) becomes qualified.

Initial Year Tax Credit Issues – Continued

- There needs to be communication between development and property management staff to maximize credits.
 - Target contractor to focus on buildings that have the fewest number of market rate tenants.
 - Target lease up activity to fill up an entire building first.
 - Consider moving market rate tenants to other buildings.
- Operating activity should be reviewed when preparing the cost certification. There may be capitalizable costs paid for out of operations which could be used to increase the tax credit basis.

Occupancy Issues & Lease UP

- Minimum set-aside requirement
 - 40-60 rule
 - 20-50 rule
- Client must meet set-aside requirements by year end or project will not qualify for that year's tax credits (deferral)
- Set aside requirements apply throughout the compliance period (15 years)

Maximizing Tax Credits

Rent new buildings quickly

- Rent new units as early as practical means more qualified occupancy in the first year
- Pre-leasing units can reduce the gap between completion and occupancy
- Tax credits follow *occupancy*

Maximizing Tax Credits continued

- Deferring credits on Partially Full Buildings
 - Deferral delays the set-aside requirements
 - Deferral avoids potential two-thirds issues
 - The decision to defer is made on the tax return
 - It is usually a building-by-building decision
 - Client may defer only for the year that the building is placed in service
 - If client defers, you ignore any credits the building would have earned; the credit calculation begins again the next year

Conclusion

- The cost certification is required to determine the tax credit basis for the project
- The ultimate goal is to ensure that your project delivers the tax credit return purchased by your investor
- Responsible parties: developers, management agent, tax advisor, accountant, general partner, investor
- The cost certification impacts both the client and the investors
- First year rent-up is crucial
- Good records are invaluable
- Plan early